



The Lighthouse

New hook up for South Shore



The Marina has a new internet provider. KiK is installing wireless equipment sufficient to support the entire Marina and guests with wi-fi. We have been given a goal date of September 1 for completion. Kik states they understand how important it is to have a reliable, dependable internet connection allowing you peace of mind.

Tenants may also upgrade service packages for a cost with Kik. They offer 24/7 call support for troubleshooting and technical support at (832) 422-9360.

Marina gears up for boat show

Put your walking shoes on and enjoy the South West International Boat Show September 23-25.

Like the annual spring show, the fall event will feature boats ranging in size from 10-feet to more than 100-feet, both freshwater and saltwater, ready for boarding and viewing, with end of season specials and dealer incentive programs available on many models.

"This is a perfect time to see these incredible vessels up close and in their element," President of the South West International Boat Show Peter Bryant says. "Being able to see

More Boat show, page 2

— Member reminders —

As we all prepare for the South West International Boat Show, September 23-25, remember you will be affected.

The parking lot will be fenced off and closed Sunday, September 18 and reopening Wednesday, September 28. Be sure to have your vehicle out of that area by Saturday, September 17. Parking will be available for marina members in the underground parking, and the lot at the northwest end of the marina, between piers 1 and 4. Remember to hang your Tenant Parking Permit from the rear view mirror. Boat owners who will be required to move their boat will receive notification directly from the marina office as to when you will have to move and where and when you can return. Tenants will receive a discount at the gate with member ID.

Boat show

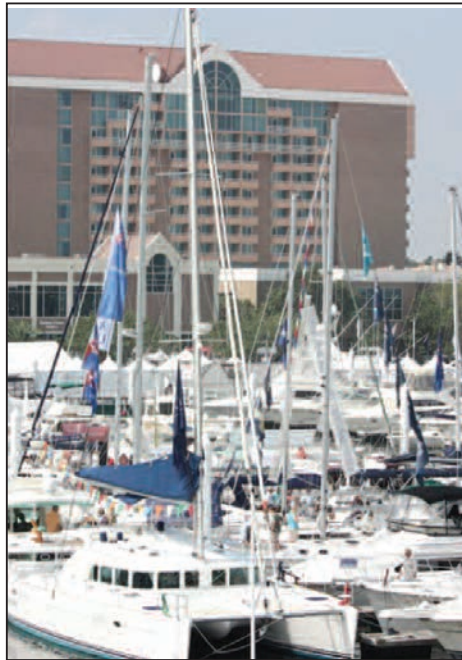
continued from page 1

how a yacht or sailboat performs in water allows interested buyers to learn so much more about the vessel than seeing it on a trailer or showroom floor can ever do."

Onshore, live music will provide entertainment, children of all ages can participate in remote control boat races and more than 200 vendors will offer a variety of services and products for the boating and outdoor lifestyle, including fishing gear, engines, apparel and outdoor equipment, in addition to a full range of marine electronics, sailing gear, accessories and hardware from top industry names. Dealers and manufacturers will also be on hand to provide valuable information and answer questions.

Show highlights include the Discover SCUBA Diving Program where participants can bring a swimsuit and towel and take a free introduction to scuba lesson with a trained and experienced PADI scuba diving instructor. Participants in the Discover SCUBA Diving Program will also be entered into a drawing for a free scuba certification. This will include the use of equipment, tuition, and all books.

A comprehensive seminar program, featuring free hourly seminars for show attendees, offered across the three days. These entertaining and educational seminars are hosted by industry experts, radio hosts, authors and world travelers and cover a wide



variety of topics including visiting Mexico by private boat, financing your boat, fall flounder fishing and understanding marine weather.

The event also offers the *Let the Fin Begin* party Saturday, September 24, sponsored by LandShark Lager.

Show hours: Friday, September 23, 12-7 p.m.; Saturday, September 24, 10 a.m.-7 p.m.; Sunday, September 25: 10 a.m.-6 p.m.

For the first time, all tickets are \$10 (under 15 free) and tenants receive a discount at the gate with their member ID. Parking is free with complimentary shuttle buses available for overflow parking on Saturday and Sunday.

The newly refurbished South Shore Harbour Resort will again offer a Boat Show Package with double room, breakfast and two tickets to the boat show.

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The Lighthouse

A monthly publication of South Shore Harbour Marina.



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OFFICE HOURS:

Mon.-Fri. 8 a.m.-4:30 p.m.

Sat. 9 a.m.-4:30 p.m.

Sun. Noon-4:30 p.m.

FUEL PIER HOURS:

Mon.-Fri. 8 a.m.-6 p.m.

Sat. & Sun. 8 a.m.-6 p.m.

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Published by

Telltales

A Division of Waterfront Publishing Inc.
228-B Marina Bay Dr.
Kemah, Texas 77565

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'89 Marine Trader 40



'87 McQueen Custom 72



'85 Marine Trader 50



'02 Nordic Tug 37



Yacht Located Vancouver B.C.

'07 Nordhavn 55



2012 Cutwater 28



'05 Carver 46 Voyager



'06 Island Gypsy 32 Eurosedan



'98 Mainship Pilot 30



1965 Century Coronado full restoration

TEXAS POWER YACHTS

Category	Length	Year	Make	Model	Price	Status
Power	72 ft	1987	McQueen	Custom 72 TRAWLER	USD 205,000	New Listing
Power	72 ft	1985	Hatteras	72 Motor Yacht	USD 599,000	On - Active
Power	55 ft	2007	Nordhavn	55	USD 1,195,000	On - Active
Power	54 ft	1975	Striker	Sportsfisherman	USD 125,000	On - Active
Power	53 ft	2001	Carver	530 Voyager Pilothouse	USD 299,000	On - Active
Power	53 ft	1998	Carver	530 Voyager Pilothouse	USD 234,000	On - Active
Power	50 ft	1985	Chris Craft	CONSTELLATION 500	USD 155,000	On - Active
Power	50 ft	1985	Marine Trader	50 Wide Body	USD 149,900	On - Active
Power	46 ft	2005	Carver	46 Voyager	USD 279,900	On - Active
Power	44 ft	2003	Carver	444 Cockpit Motor Yacht	USD 188,000	On - Sale Pending
Power	43 ft	2007	Azimut	43S	USD 299,000	On - Active
Power	42 ft	1972	Riva	SuperAmerica	USD 89,500	On - Active
Power	41 ft	2002	Carver	410 Sport Sedan	USD 139,000	Reduced
Power	41 ft	1997	Tiara	4100 Open	USD 145,000	On - Active
Power	40 ft	1989	Marine Trader	40 Sundeck	USD 89,999	On - Active
Power	39 ft	2006	Carver	39 Motor Yacht	USD 179,900	On - Active
Power	39 ft	2000	Silverton	392 Motor Yacht	USD 99,900	On - Active
Power	38 ft	2011	Fountain	38 Sportfish Cruiser	USD 350,000	On - Active
Power	38 ft	2004	Baja	38 Special	USD 125,000	On - Active
Power	38 ft	1985	Chris-Craft	Catalina 381	USD 45,000	On - Active
Power	38 ft	1984	Ocean	Sport Fish	USD 60,000	On - Active
Power	37 ft	2002	Nordic Tugs		USD 255,900	On - Active
Power	36 ft	2007	Meridian	368 Motoryacht	USD 168,999	On - Active
Power	36 ft	2005	Carver	360 Sport Sedan	USD 135,000	On - Active
Power	36 ft	2005	Meridian	368 Motoryacht	USD 170,000	On - Active
Power	35 ft	1999	Tiara	3500 Express	USD 119,000	On - Sale Pending
Power	35 ft	1998	Fountain	Lightning Classic	USD 74,900	On - Active
Power	34 ft	2008	Formula	34 PC	USD 153,000	Reduced
Power	34 ft	1999	Sea Ray	340 Sundancer	USD 49,900	On - Active
Power	33 ft	1996	Wellcraft	33 Coastal	USD 50,000	On - Active
Power	33 ft	1983	Egg Harbor	33 Convertible	USD 59,000	On - Active
Power	32 ft	2006	Island Gypsy	Eurosedan 32	USD 189,900	On - Active
Power	32 ft	2002	Sea Ray	Sundancer 320	USD 64,900	On - Active
Power	30 ft	2006	Grady-White	Marlin 300	USD 135,000	On - Active
Power	30 ft	2006	Rinker	300 Express Cruiser	USD 65,000	On - Active
Power	30 ft	1998	Mainship	Pilot 30	USD 55,900	On - Active
Power	28 ft	2012	Cutwater Yanmar diesel	28	USD 159,999	On - Active
Power	28 ft	2002	Sea Ray	280 Sundancer	USD 39,900	On - Active
Power	28 ft	1996	Carver	280	USD 17,999	On - Active
Power	25 ft	1960	Chris Craft	Cavalier Express Cruiser	USD 7,500	On - Active
Power	24 ft	2010	Cherubini	Classic 24	USD 125,000	On - Active
Power	24 ft	2008	Sea Ray	Sundek 240	USD 40,000	On - Active
Power	23 ft	2008	Yamaha	232 Limited	USD 29,999	On - Active
Power	21 ft	2008	Super Air Nautique 210TE		USD 55,000	On - Active
Power	21 ft	1965	Century	Coronado	USD 19,999	On - Active
Power	20 ft	2007	Sea Ray	200 Sundek	USD 27,500	On - Active
Power	19 ft	2014	Bass Tracker	PRO TEAM 190	USD 19,900	On - Active
Power	19 ft	2014	Boston Whaler	190 Montauk	USD 39,900	On - Active

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Tips for being a smart boat buyer

by Lenny Rudow
Courtesy boats.com

Are you getting ready to buy a boat? The *usual* boat buying tips are well known, but there are also a few that most folks never hear about. Well, now's the time to listen up — here are five unusual tips for boat buyers that you probably haven't heard about just yet.

1) Explore financing options through the dealer, even if you have cash or access to a good credit union. That doesn't mean you should necessarily take their deal — it may be better or worse than the one you can get elsewhere — but you need to at least bring up the possibility during negotiations. Many dealerships get a piece of the action when they set up the financing. As a result, they may be willing to drop the price a bit or throw some optional equipment into the deal, if you're willing to route the financing through them.

2) Look up the builder's general resale values. It's easy, you can visit www.boats.com. Just do a search for whatever model you're looking at, but specify only used boats. If the model is brand new, look at the closest size and style. Then compare the price of the new boat to those of used boats.

You'll find that from one builder to the next, there can be quite a difference. Often there isn't much variation between the percentage-drop of models in a particular builder's lineup, but there's lots of variation between the different builders. Look at Boston Whalers or Grady-Whites of all shapes and sizes, for example, and you'll see some spectacular resale values. With many lower-tier builders, value drops off much more significantly — regardless of the model.

3) Even if you can at all afford it, buy the largest available powerplant. Again, the key here is to consider resale. Boats with more power tend to

sell much faster and carry more value on the used boat market. So even if you don't need that big engine now, opting for it can make selling the boat a lot easier down the road.

4) When you go for a sea trial, shut down the engine and spend some time just bobbing around. Many sea trials consist of leaving the marina, cruising around, then returning to the dock. But that won't give you a feel for how the boat acts at rest.

If you plan on doing a lot of entertaining, you'll want to know how much the boat rocks and rolls at anchor and on the drift. If you're an angler you'll want to learn if the boat drifts stern-to or beam-to in the seas. The only way to learn about traits like these is to test them out on the water, before you buy.

5) Do more research, visit boats.com. They have a slew of boat-buying features and articles which will help you become an educated shopper.

Boat Show at South Shore Harbour September 23-25

SEPTEMBER 2016 \$2.25

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South Shore Harbour Marina

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"Everybody wants
happiness. Nobody
wants pain, but you
can't have a rainbow
without a little rain."

—Unknown

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